

# **TTTF** Consolidated Financial Statements





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### INTERNATIONAL TABLE TENNIS FEDERATION (ITTF) LAUSANNE

#### STATUTORY AUDITOR'S REPORT

To the General Meeting consolidated financial statements December 31, 2019







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# Report of the Statutory Auditor to the General Meeting of International Table Tennis Federation (ITTF)

#### Report of the Statutory Auditor on the Consolidated financial Statements

As statutory auditor, we have audited the consolidated financial statements of International Table Tennis Federation (ITTF), which comprise the balance sheet, the income statement, the cash flow statement and notes for the year ended December 31, 2019. These annual accounts have been subject to an ordinary audit, those of the previous year to an independent audit.

#### **Board of Directors' Responsibility**

The Board of Directors, represented by the Finance & Audit Committee, is responsible for the preparation of these consolidated financial statements in accordance with the requirements of Swiss law and the federation's articles of association. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors, represented by the Finance & Audit Committee, is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements for the year ended December 31, 2019 comply with Swiss law and the federation's articles of association.







#### **Emphasis of Matter**

We draw attention to the note 31 of the financial statements "Subsequent events", which describes the effects of COVID-19. Our opinion is not modified in respect of this matter

#### **Report on Other Legal Requirements**

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 Code of Obligations (CO) and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a para. 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

#### **MAZARS SA**

Michael Ackermann Licensed Audit Expert (*Auditor in charge*) Joël Schneuwly Licensed Audit Expert

Lausanne, May 15, 2020

#### Enclosures

- Consolidated financial statements (balance sheet, income statement, cash flow statement and notes)



# **Consolidated balance sheet at December 31, 2019** (in USD)

Current Assets	Note	2019	2018
Cash and cash equivalents	4	2,694,462	3,606,452
Term Deposits	4	5,500,000	10,000,000
Trade and other receivables	5	3,030,741	3,293,171
Prepaid expense	5	2,223,121	1,381,048
Total Current Assets		13,448,324	18,280,671
	-	, ,	
<b>Non-Current Assets</b> Term Deposit – Museum Fund	4,6	2,000,000	1,200,000
Total Non-Current Assets	4,0	2,000,000	1,200,000
		2,000,000	1/200/000
Capital Assets	_		
Tangible fixed assets	7	3,423,393	3,468,569
Intangible assets	8 _	397,398	561,031
Total Capital Assets	_	3,820,791	4,029,600
Total Assets	_	19,269,115	23,510,271
Current Liabilities			
Trade creditors		1,644,445	1,648,337
Trade creditors Deferred revenues - Olympic funding	9	6,019,868	10,269,869
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense	9 10 _	6,019,868 2,379,852	10,269,869 2,580,538
Trade creditors Deferred revenues - Olympic funding		6,019,868	10,269,869
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b>		6,019,868 2,379,852	10,269,869 2,580,538
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b>	10 _	6,019,868 2,379,852 <b>10,044,165</b>	10,269,869 2,580,538 <b>14,498,744</b>
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund		6,019,868 2,379,852 <b>10,044,165</b> 2,000,000	10,269,869 2,580,538
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund Other committed funds	10 _	6,019,868 2,379,852 <b>10,044,165</b> 2,000,000 117,846	10,269,869 2,580,538 <b>14,498,744</b> 2,000,000
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Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund Other committed funds <b>Total non-current liabilities</b> <b>Equity</b> Unrestricted funds	10 6 11	6,019,868 2,379,852 <b>10,044,165</b> 2,000,000 117,846 <b>2,117,846</b> 6,926,895	10,269,869 2,580,538 <b>14,498,744</b> 2,000,000
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund Other committed funds <b>Total non-current liabilities</b> <b>Equity</b> Unrestricted funds Restricted funds	10 _ - 6 _ - 11 11	6,019,868 2,379,852 <b>10,044,165</b> 2,000,000 117,846 <b>2,117,846</b> 6,926,895 181,607	10,269,869 2,580,538 <b>14,498,744</b> 2,000,000 - - <b>2,000,000</b> - 7,033,327
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund Other committed funds <b>Total non-current liabilities</b> <b>Equity</b> Unrestricted funds Restricted funds Currency translation adjustments	10 6 11	6,019,868 2,379,852 <b>10,044,165</b> 2,000,000 117,846 <b>2,117,846</b> 6,926,895 181,607 (1,398)	10,269,869 2,580,538 <b>14,498,744</b> 2,000,000 - - <b>2,000,000</b> - - 7,033,327 - (21,800)
Trade creditors Deferred revenues - Olympic funding Deferred income and accrued expense <b>Total current liabilities</b> <b>Non-Current Liabilities</b> ITTF Museum Fund Other committed funds <b>Total non-current liabilities</b> <b>Equity</b> Unrestricted funds Restricted funds	10 _ - 6 _ - 11 11	6,019,868 2,379,852 <b>10,044,165</b> 2,000,000 117,846 <b>2,117,846</b> 6,926,895 181,607	10,269,869 2,580,538 <b>14,498,744</b> 2,000,000 - - <b>2,000,000</b> - 7,033,327
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# Consolidated statement of income and expenditure for the year ended December 31, 2019

(in USD)

_	Note	2019	2018
Income Madrating visite	10	16 140 740	14.020.002
Marketing rights	12 9	16,148,749	14,836,082
Olympic fund	9 13	4,250,000	4,013,290
Competitions	13	672,294	261,350
High Performance & Development	14	277,516	265,097
Equipment Approval Fees Membership fees	12	1,676,600 33,900	1,511,385
Other income	16	459,348	33,900 429,312
Total Income	10	23,518,407	21,350,416
	-	23,518,407	21,350,410
Expenses			
Competitions	17	(9,618,763)	(9,000,285)
Marketing expenses	18	(4,172,687)	(4,615,452)
Administration expenses	19	(3,331,586)	(3,004,660)
High Performance & Development	20	(2,411,253)	(2,132,904)
Member Relations	21	(1,136,961)	-
Governance	22	(2,049,752)	(998,453)
Foundation	23	(484,239)	-
Equipment	24	(127,205)	(188,457)
Olympics & Paralympics	25	(19,361)	(151,280)
Foreign Currency Gains and (Losses)	28	(91,891)	(44,818)
Total Expenses	-	(23,443,698)	(20,136,309)
Results from operation		74,709	1,214,107
		,- ••	_, ,
Allocation to restricted funds		(181,142)	-
Net results for the period	-	(106,433)	1,214,107



# Consolidated statement of cash flow for the year ended December 31, 2019

(in USD)

Cash flows from operating activities	Note	2019	2018
Net results for the period Adjustments for:	11	(106,433)	1,214,107
Amortisation of intangible assets	8	223,010	214,226
Depreciation of plant and equipment	7	89,098	294,668
Allocation to restricted funds Loss on disposal of plant and equipment		181,607	-
Loss on foreign exchange		91,891	93,872
Changes in working capital:			
Increase in prepayments	-	(842,074)	(1,172,597)
Decrease in trade and other receivables (Decrease)/increase in payables	5	262,430 (3,892)	49,210 114,585
(Decrease)/increase in accrued expenses	10	(200,686)	430,441
Decrease in deferred revenues – Olympic funding	9	(4,250,000)	(3,787,500)
Net cash (used in)/generated from			
operating activities		(4,555,049)	(2,548,988)
Cash flows from investing activities			
Purchase of tangible fixed assets		(43,921)	(199,463)
Purchase of intangible fixed assets	4	(59,377) 4,500,000	(231,926)
Proceeds from disposal of term deposit Investment/proceeds in/from Museum Fund	4	4 300 000	(2,800,000)
Investment/proceeds in/noin Museum rund	6	(800,000)	400,000
Net cash used in investing activities			
Net cash used in investing activities		(800,000)	400,000
		(800,000)	400,000
Net cash used in investing activities Cash flows from financing activities Proceeds from project funding		(800,000) <b>3,596,702</b> 117,846	400,000
Net cash used in investing activities Cash flows from financing activities Proceeds from project funding Net cash used in financing activities		(800,000) <b>3,596,702</b> 117,846 <b>117,846</b>	400,000 (2,831,389) - -
Net cash used in investing activities Cash flows from financing activities Proceeds from project funding Net cash used in financing activities Net decrease in cash and equivalents		(800,000) <b>3,596,702</b> 117,846 <b>117,846</b> (840,501)	400,000 (2,831,389) - - (5,380,377)
Net cash used in investing activities Cash flows from financing activities Proceeds from project funding Net cash used in financing activities		(800,000) <b>3,596,702</b> 117,846 <b>117,846</b>	400,000 (2,831,389) - -
<ul> <li>Net cash used in investing activities</li> <li>Cash flows from financing activities</li> <li>Proceeds from project funding</li> <li>Net cash used in financing activities</li> <li>Net decrease in cash and equivalents</li> <li>Cash and cash equivalents as at 1 January</li> </ul>		(800,000) <b>3,596,702</b> 117,846 <b>117,846</b> (840,501) 3,606,452	400,000 (2,831,389) - - (5,380,377) 9,089,172



#### Notes to the consolidated financial statements 2019

#### 1. Activity

The International Table Tennis Federation (ITTF), domiciled in Lausanne, Switzerland, is an international non-governmental not-for-profit organisation in the form of an association with the status of a legal person. The objectives of the Federation are:

**a)** to develop the spirit of friendship and mutual assistance among affiliated table tennis associations and players;

**b)** to regulate relations between affiliated table tennis associations and between table tennis associations and other organizations;

**c)** to seek continual improvement in the technical standard of table tennis and in the extent of participation in the sport throughout the world;

d) to foster friendly sporting competition and to eliminate unfair and unsporting practices;

**e)** to establish and maintain the Laws of Table Tennis and the Regulations for international Competitions;

**f)** to publish the standard text of the Rules, consisting of the Constitution, the Laws and the Regulations;

**g)** to encourage the publication of the Rules in other languages and to check the accuracy of such publications;

h) to promote and to supervise World and Olympic title competitions; and

i) to employ the funds of the ITTF as may be expedient in the interests of international table tennis.

**j)** to endeavor to increase participation at all levels, to enhance the popularity of the sport, to develop new sources of revenue and to manage the sport through a systematic planning process.

**k)** to encourage players, coaches and officials to present the sport positively in the best ways so as to enhance its image.

**I)** to encourage and to support the promotion of women in sport at all levels and to ensure significant representation of women in ITTF Committees, Commissions and Working Groups.

In addition to the activities of the ITTF in Lausanne, these consolidated financial statements include the activities of International Table Tennis Federation Asia-Pacific Ltd, Singapore (ITTF Singapore), International Table Tennis Federation North America, Canada (ITTF North America), ITTF Foundation, Germany and World Table Tennis Pte Ltd, Singapore (WTT).

#### 2. Summary of significant accounting policies

2.1 Basis of accounting

The financial statements of ITTF are presented in accordance with the Swiss Code of Obligations (title 32 of the Swiss Code of Obligations deals with the commercial accounting and financial reporting) and the significant accounting policies described below, which have been consistently applied to the years presented, unless otherwise stated. The financial statements are prepared under the historical cost convention.

Transactions and balances among the consolidated organisations have been eliminated.

These consolidated financial statements will be approved by the Audit & Finance Committee of ITTF on 14 May 2020 in representation of the ITTF Board of Directors.

The amounts shown in these consolidated financial statements are presented in US dollars, in view of the international nature of the ITTF's operations and due to the majority of its revenues being earned in that currency.



#### Change in presentation

During 2019, the ITTF created a Member Relations Department, as well as the ITTF Foundation. The financial statements have included these two areas with their own financial statement line item, and relative expenses in relation to these areas from 2018, have not been adjusted, but a disclosure is mentioned within the relative notes, which assists for comparative purposes.

#### 2.2 Basis of consolidation

Name	Country of	Consolidation	Owne	ership
	incorporation	Method	31 December	31 December
			2019	2018
International Table Tennis	Switzerland	Fully	Ultimate par	ent company
Federation		consolidated		
International Table Tennis	Singapore	Fully	100%	100%
Federation Asia-Pacific Ltd		consolidated		
International Table Tennis	Canada	Fully	100%	N/A*
Federation – North America		consolidated		
ITTF Foundation	Germany	Fully	100%	N/A**
		consolidated		
World Table Tennis Pte Ltd	Singapore	Fully	100%	N/A***
		consolidated		

\*International Table Tennis Federation – North America was incorporated on 14 January 2019. \*\*ITTF Foundation was incorporated on 5 March 2019.

\*\*\*World Table Tennis Pte Ltd was incorporated on 14 March 2019.

The consolidated financial statements of the group incorporate the financial statements of the ITTF and the entities controlled by the ITTF.

Control is achieved where ITTF has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. This is the case where ITTF holds more than 50% of the voting rights. The entities included in this consolidation are shown in the table above.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date control ceases. Where necessary, adjustments are made to the financial statements of the subsidiaries to bring the accounting policies used into line with those used by the group.

The book value of investments has been eliminated against the share in the net assets of the companies, valued at the time of the acquisition or creation. The purchase method of accounting is used to account for the acquisition or creation of subsidiaries by the group. All inter-company balances and transactions, as well as any unrealised gains and losses arising from transactions between group companies, are eliminated when preparing the consolidated financial statements.

### 2.3 Foreign currencies

The Federation's consolidated financial statements are presented in US dollars, which is the main currency used by the organization. For each entity, the Federation determines the functional currency and items included in the financial statements of each entity are measured using that functional currency.



#### i) Transactions and balances

Transactions in foreign currencies are initially recorded by the Federation's entities at their respective functional currency at a fixed exchange rate adjusted on a yearly basis. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions.

#### ii) Translation

On consolidation, the assets and liabilities of foreign operations are translated into USD at the rate of exchange prevailing at the reporting date and their income statement is translated at the yearly average rate. The exchange differences arising on translation for consolidation are recognised as equity.

The main exchange rates used are as follows:

1 USD against:	20	19	20	18
i uso ayanısı.	Average	Year-end	Average	Year-end
SGD	1.3565	1.3447	1.3493	1.3623
CHF	1.0065	1.0333	0.9786	0.9814
CAD	1.3263	1.3271	-	-
EUR	0.8959	0.8906	-	-

**2.4** Revenue recognition

#### Marketing rights

The marketing income relates to funds received through sponsorship, television & data rights, advertising income, and income generated through the intangible asset Table Tennis X. These rights are recognised on the successful completion of the respective competition. Instalments received by the ITTF prior to this date are deferred as they may be repayable, in whole or in part, to the sponsors or television networks at any time up to the completion of the event. Interests earned on the instalments received are of the benefit of ITTF and are recorded as interest income.

#### Olympic fund

The Federation's policy is to release the Olympic revenue, as previously approved by the General Meeting as part of the budgeting process. The funds are to be released over the four-year period and in accordance with the ITTF's planned efforts in developing Table Tennis. The amount released during 2019 equated to 25% (2018: 22%) of the total fund received following the Rio 2016 Olympic Games, as approved by the 2019 Annual General Meeting.

#### Competition income

The competition income is in relation to fees received on behalf of local organising committees, in relation to entry and participation fees. Competition income also relates to sanction fees for local organisers to host ITTF competitions. In addition, the 2019 North America Open competition was financially managed by ITTF North America, therefore non-marketing related incomes generated from this event are also recognised as competition income. Those incomes are recognized when the respective competition takes place.



#### High Performance & Development income

The income derived through High Performance & Development is primarily through external sources, such as Olympic Solidarity, and other grants in relation to sport development. Income is also generated through some educational means.

#### Equipment Approval Fees income

Income is generated through the approval process for equipment to be certified as meeting the technical standards set by the ITTF, and therefore approving the equipment to be used during ITTF competitions. The corresponding revenue is recognized over the period covered by the certification granted to equipment distributors.

#### 2.5 Tangible & intangible fixed assets

Tangible and intangible fixed assets are stated at acquisition cost less accumulated depreciation/amortisation and any accumulated impairment losses. Assets with finite useful lives are depreciated/amortised on a straight-line basis over their estimated useful lives and assessed for impairment whenever there is an indication that the assets may be impaired. Intangible assets with indefinite useful lives are not amortised but are tested for impairment annually. When assets are retired or otherwise disposed of, the cost of the asset and the related accumulated depreciation/amortisation are removed from the accounts. Any profit or loss on disposal of fixed assets is reflected in the statement of income for the period.

Depreciation and amortization are calculated on the basis of the cost of the assets and on their estimated useful lives and is provided as follows:

Tangible fixed assets	
Furniture	33.3% straight-line basis
Equipment & Computers	33.3% straight-line basis
Office Renovation	33.3% straight-line basis
Equipment Laboratory	33.3% straight-line basis
Building	4% straight-line basis
Museum Collection	not depreciated
Intangible fixed assets	
Table Tennis X intangible asset	8.33% straight-line basis
IT & Software	33.3% straight-line basis
Table Tennis X mobile application	50% straight-line basis

During 2019, the Building was not depreciated, as the asset was deemed an investment property as the organisation is not utilizing it, and because the third-party evaluation stated the estimated value of the property is greater than the current book value, no further depreciation took place.

#### 3. Financial risk management

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The Federation's financial instruments consist of cash, fixed term deposits, accounts receivable and accounts payable. The carrying values of these financial instruments approximate their fair value. Unless otherwise noted, it is management's opinion that the Federation is not exposed to significant interest, currency or credit risks arising from these financial instruments.

Most of the Federation's financial instruments (cash at bank and financial assets) are nominated in USD.



#### 4. Cash, Cash Equivalents and term deposits

	7,500,000	11,200,000
Non-current	2,000,000	1,200,000
Current	5,500,000	10,000,000
Term deposits		
	2,694,462	3,606,452
Petty Cash	1,842	1,170
Foundation Deposit	56,141	-
Current accounts with banks	2,636,478	3,605,282
	2019	2018

The ITTF cash in excess is invested in short term money deposits, as well as fixed term deposits, with first ranking banks. These financial assets are accounted for at market value.

The non-current term deposits asset corresponds to the amount of funds which have been received thus far, as an Equity Guarantee liability from the Shanghai Municipal Education Commission and the Chinese Table Tennis Association in relation to ITTF Museum. Further details are available under note 7 below.

The cash, cash equivalents and term deposits are held within the following currencies:

	2019	2018
United States Dollars	9,107,781	13,243,346
Swiss Francs	445,973	368,875
Euros	574,490	1,162,825
Singapore Dollars	36,947	31,406
Canadian Dollars	29,271	-
	10,194,462	14,806,452
5. Trade and other receivables		
	2019	2018
Accounts receivables	3,135,374	3,408,012
Accrued income	104,076	93,868
Bad debt allowance	(208,709)	(208,709)
Accounts receivable, net	3,030,741	3,293,171

#### 6. ITTF Museum Equity Guarantee and Term Deposit Fund

An agreement was signed in August 2014 with the Shanghai Municipal Education Commission and the Chinese Table Tennis Association. According to this agreement, a new ITTF Museum opened in Shanghai and is run by the local authorities. ITTF relocated its collection to this new Museum and receives an equity guarantee amounting to USD 2 million split over a 5-year period (from 2014 to 2018). According to the agreement, the amount received is to be maintained in a dedicated bank account until the end of the period. The cumulated amount received for the years 2015 to 2018 (USD 2.0 million) was therefore recognized as a non-current term deposit, whereas a corresponding amount, as per the agreement, is recognised as liability as the criteria to recognize revenue are not met.



#### 7. Tangible Fixed Assets

7. Tallyidle Fixed Assels		
	2019	2018
Land and building (Renens)	2,742,326	2,742,326
Furniture	34,059	56,052
Equipment & Computers	75,246	45,754
Office Renovations	•	
	62,015	114,691
Museum Collection	509,747	509,747
	3,423,393	3,468,569
Depreciation incurred during the period		
Depreciation incurred during the period	2010	2010
	2019	2018
Depreciation – Land and building (Renens)	-	239,646
Depreciation – Furniture and equipment	20,073	7,392
Depreciation – Equipment & Computers	33,649	19,220
Depreciation – Office Renovations	35,375	28,410
Depreciation – Museum Collection	-	
	89,098	294,668
		294,000
8. Intangible Assets		
-	2019	2018
Internally generated (TTX)	205,457	224,541
TTX Mobile Application		91,760
IT Software – Entry & Results System	135,690	244,730
	•	244,730
WTT Brand Development	56,250	-
	397,398	561,031
Amortisation incurred during the period	2010	
	2019	2018
Amortisation – Internally generated (TTX)	21,822	21,938
Amortisation – TTX Mobile Application	92,149	111,166
Amortisation – IT Software	109,040	81,122
	223,010	214,226
	223,310	211/220

The internally generated intangible asset was developed during the years 2016 and 2017 and relates to Table Tennis X, a new discipline of Table Tennis game. Table Tennis X will be amortised over a twelve-year period due to the current master rights licensing agreement in place.

The IT Software is the continued development of the Entry & Results Management System, which first commenced in 2017, and is continuing to be developed. As several areas are already in operation, the amortization has been recorded based on the date of each payment instalment. The expected useful-life is three years, following each individual payment.

#### 9. Deferred revenues – Olympic funding

Olympic funding at the end of the year	6,019,869	10,269,869
Used in year	(4,250,000)	(3,787,500)
Olympic funding at the beginning of the year	10,269,869	14,057,369
	2019	2018



# **10.** Deferred income and accrued expenses

Accrued expenses	1,036,774	1,275,781
Deferred income & advance equipment approvals	1,343,078	1,304,757
•	2019	2018

The deferred income includes USD 258,575 (2018: USD 283,605) of licensing revenues from the Table Tennis X.

### 11. Equity

II. Equity	2010	2010
I have a build build at the basis wine of the year	2019	2018
Unrestricted funds at the beginning of the year	7,033,327	5,819,220
Allocation to restricted funds	181,607	-
Net results for the period	(106,433)	1,214,107
Unrestricted funds at the end of the year	7,108,502	7,033,327
Cumulative translation adjustment	(1,398)	(21,800)
Equity (audited figures)	7,107,104	7,011,527
12 Markating sinkle in some		
12. Marketing rights income	2019	2018
Spansarshin incomo	9,047,389	8,399,164
Sponsorship income Television & Data Rights	6,340,668	5,845,788
Advertising income	418,090	296,755
Social Media income	294,112	124,374
TTX Project	294,112 28,481	150,000
	20,000	20,000
Strategic Investments		
	16,148,749	14,836,082
13. Competitions income		
13. Competitions income	2019	2018
•	2019 21,895	2018 12,245
World Title events	21,895	12,245
World Title events ITTF World Tour	21,895 52,241	12,245 47,882
World Title events ITTF World Tour ITTF Challenge	21,895 52,241 226,119	12,245 47,882 23,838
World Title events ITTF World Tour ITTF Challenge Para Table Tennis	21,895 52,241 226,119 181,587	12,245 47,882
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour	21,895 52,241 226,119 181,587 121,290	12,245 47,882 23,838
World Title events ITTF World Tour ITTF Challenge Para Table Tennis	21,895 52,241 226,119 181,587 121,290 66,661	12,245 47,882 23,838
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games	21,895 52,241 226,119 181,587 121,290	12,245 47,882 23,838 172,385 -
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions	21,895 52,241 226,119 181,587 121,290 66,661 2,500	12,245 47,882 23,838 172,385 - - 5,000
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b>	12,245 47,882 23,838 172,385 - - 5,000 <b>261,350</b>
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions <b>14. High Performance &amp; Development income</b>	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b> 2019	12,245 47,882 23,838 172,385 - - 5,000 <b>261,350</b> 2018
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions <b>14. High Performance &amp; Development income</b> Grants	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b> 2019 40,000	12,245 47,882 23,838 172,385 - - 5,000 <b>261,350</b> 2018 110,235
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions <b>14. High Performance &amp; Development income</b> Grants Education	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b> 2019 40,000 30,738	12,245 47,882 23,838 172,385 - 5,000 <b>261,350</b> 2018 110,235 12,997
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions <b>14. High Performance &amp; Development income</b> Grants Education Olympic Solidarity	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b> 2019 40,000 30,738 106,092	12,245 47,882 23,838 172,385 - - 5,000 <b>261,350</b> 2018 110,235 12,997 40,859
World Title events ITTF World Tour ITTF Challenge Para Table Tennis World Veterans Tour Multisport Games Other Competitions <b>14. High Performance &amp; Development income</b> Grants Education	21,895 52,241 226,119 181,587 121,290 66,661 2,500 <b>672,294</b> 2019 40,000 30,738	12,245 47,882 23,838 172,385 - 5,000 <b>261,350</b> 2018 110,235 12,997



15. Equipment Approval Fees	
201	.9 2018
Balls 3:	17,240 319,400
Racket Coverings 70	03,370 513,103
Tables 20	58,800 270,906
	25,440 21,498
	52,800 47,128
	04,950 338,850
Fines	4,000 500
	6,600 1,511,385
16. Other income	
201	.9 2018
	13,240 3,981
Publications	80 80
URC Exam Fees	276 43,019
	27,501 138,216
	29,585 116,414
	38,666 127,600
	50,000 -
	<b>9,348 429,312</b>
	9,348 429,312
17. Competitions expenses	
201	.9 2018
	37,079 4,124,101
,	
	95,192 3,292,891
-	D2,350     258,563       100,076
	57,635 180,876
	36,375 57,531
	59,313 347,369
•	31,564 60,000
	56,233 -
ITTF Rankings	5,379 43,820
Other Competitions	- 25,000
	16,342 481,797
	01,302 128,337
9,61	8,763 9,000,285
10 Markating avanages	
18. Marketing expenses 201	.9 2018
-	
	34,350 407,006
	35,866 1,087,460
	99,416 897,123
	71,816 163,504
	34,321 231,826
-	51,929 142,758
Commercialisation Agreements	- 445,007
	50,673 144,023
	31,348 94,110
	92,386 833,844
	20,584 168,791 2,687 4,615,452

The Commercialisation Agreements has been reclassified under Member Relations (Note 21).



### **19. Administration expenses**

Lausanne Office       188,767       165,635         Singapore Office       188,293       65,876         North America Office       20,463       -         Cologne Office       21,121       -         Foundation Office       66,824       -         Home Offices       30,883       25,121         Depreciation & amortization       312,108       501,501         Staff Meetings       811       20,000         Professional Services       416,643       267,849         Websites       166,476       92,504         Technology & Software       72,792       71,738         Publications       898       -         Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources - Professional Development       87,780       72,446         Human Resources - Salaries & Services       1,149,567       1,034,918         Human Resources - Expenses       266,062       288,705         3,331,586       3,004,660       3,004,6	-	2019	2018
North America Office         20,463         -           Cologne Office         21,121         -           Foundation Office         66,824         -           Home Offices         30,883         25,121           Depreciation & amortization         312,108         501,501           Staff Meetings         811         20,000           Professional Services         416,643         267,849           Websites         166,476         92,504           Technology & Software         72,792         71,738           Publications         898         -           Intellectual Property         24,140         12,112           Anti-Doping         153,065         136,257           Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources - Professional Development         87,780         72,446           Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	Lausanne Office	188,767	165,635
Cologne Office         21,121         -           Foundation Office         66,824         -           Home Offices         30,883         25,121           Depreciation & amortization         312,108         501,501           Staff Meetings         811         20,000           Professional Services         416,643         267,849           Websites         166,476         92,504           Technology & Software         72,792         71,738           Publications         898         -           Intellectual Property         24,140         12,112           Anti-Doping         153,065         136,257           Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources – Professional Development         87,780         72,446           Human Resources – Salaries & Services         1,149,567         1,034,918           Human Resources – Expenses         266,062         288,705	Singapore Office	188,293	65,876
Foundation Office         66,824         -           Home Offices         30,883         25,121           Depreciation & amortization         312,108         501,501           Staff Meetings         811         20,000           Professional Services         416,643         267,849           Websites         166,476         92,504           Technology & Software         72,792         71,738           Publications         898         -           Intellectual Property         24,140         12,112           Anti-Doping         153,065         136,257           Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources - Professional Development         87,780         72,446           Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	North America Office	20,463	-
Home Offices30,88325,121Depreciation & amortization312,108501,501Staff Meetings81120,000Professional Services416,643267,849Websites166,47692,504Technology & Software72,79271,738Publications898-Intellectual Property24,14012,112Anti-Doping153,065136,257Postage & Couriers69,87034,444Bank Fees & Charges24,35919,098Other Expenses70,704196,456Human Resources - Professional Development87,78072,446Human Resources - Expenses266,062288,705	Cologne Office	21,121	-
Depreciation & amortization         312,108         501,501           Staff Meetings         811         20,000           Professional Services         416,643         267,849           Websites         166,476         92,504           Technology & Software         72,792         71,738           Publications         898         -           Intellectual Property         24,140         12,112           Anti-Doping         153,065         136,257           Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources - Professional Development         87,780         72,446           Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	Foundation Office	66,824	-
Staff Meetings       811       20,000         Professional Services       416,643       267,849         Websites       166,476       92,504         Technology & Software       72,792       71,738         Publications       898       -         Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources – Professional Development       87,780       72,446         Human Resources – Expenses       2,149,567       1,034,918         Human Resources – Expenses       266,062       288,705	Home Offices	30,883	25,121
Professional Services       416,643       267,849         Websites       166,476       92,504         Technology & Software       72,792       71,738         Publications       898       -         Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources - Professional Development       87,780       72,446         Human Resources - Expenses       1,149,567       1,034,918         Human Resources - Expenses       266,062       288,705	Depreciation & amortization	312,108	501,501
Websites       166,476       92,504         Technology & Software       72,792       71,738         Publications       898       -         Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources - Professional Development       87,780       72,446         Human Resources - Expenses       266,062       288,705	Staff Meetings	811	20,000
Technology & Software       72,792       71,738         Publications       898       -         Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources – Professional Development       87,780       72,446         Human Resources – Expenses       1,149,567       1,034,918         Human Resources – Expenses       266,062       288,705	Professional Services	416,643	267,849
Publications         898         -           Intellectual Property         24,140         12,112           Anti-Doping         153,065         136,257           Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources - Professional Development         87,780         72,446           Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	Websites	166,476	92,504
Intellectual Property       24,140       12,112         Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources - Professional Development       87,780       72,446         Human Resources - Salaries & Services       1,149,567       1,034,918         Human Resources - Expenses       266,062       288,705	Technology & Software	72,792	71,738
Anti-Doping       153,065       136,257         Postage & Couriers       69,870       34,444         Bank Fees & Charges       24,359       19,098         Other Expenses       70,704       196,456         Human Resources - Professional Development       87,780       72,446         Human Resources - Salaries & Services       1,149,567       1,034,918         Human Resources - Expenses       266,062       288,705	Publications	898	-
Postage & Couriers         69,870         34,444           Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources - Professional Development         87,780         72,446           Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	Intellectual Property	24,140	12,112
Bank Fees & Charges         24,359         19,098           Other Expenses         70,704         196,456           Human Resources – Professional Development         87,780         72,446           Human Resources – Salaries & Services         1,149,567         1,034,918           Human Resources – Expenses         266,062         288,705	Anti-Doping	153,065	136,257
Other Expenses70,704196,456Human Resources - Professional Development87,78072,446Human Resources - Salaries & Services1,149,5671,034,918Human Resources - Expenses266,062288,705	Postage & Couriers	69,870	34,444
Human Resources - Professional Development87,78072,446Human Resources - Salaries & Services1,149,5671,034,918Human Resources - Expenses266,062288,705	Bank Fees & Charges	24,359	19,098
Human Resources - Salaries & Services         1,149,567         1,034,918           Human Resources - Expenses         266,062         288,705	Other Expenses	70,704	196,456
Human Resources - Expenses266,062288,705	Human Resources – Professional Development	87,780	72,446
· · · · · · · · · · · · · · · · · · ·	Human Resources – Salaries & Services	1,149,567	1,034,918
3,331,586 3,004,660	Human Resources – Expenses	266,062	288,705
		3,331,586	3,004,660

Bad & Doubtful Debts totaled USD 53,470 (2018: USD 192,269) and is presented within Other Expenses.

# 20. High Performance & Development expenses

2019	2018
1,335,766	986,711
405,639	211,116
56,797	30,437
-	313,622
498,645	504,244
114,406	86,774
2,411,253	2,132,904
	1,335,766 405,639 56,797 - 498,645 114,406

The Corporate Social Responsibility has been reclassified under Foundation (Note 23).

# 21. Member Relations

	1,136,961	-
Human Resources – Expenses	6,952	-
Human Resources – Salaries & Services	249,573	-
Regional Agreements	249,987	-
Continental Agreements	630,449	-
	2019	2018



#### 22. Governance expenses

	2019	2018
AGM & BoD	66,186	71,098
Executive Committee	297,142	293,733
ITTF President	191,417	190,147
Commissions & Committees	134,775	117,945
Affiliation Fees	5,769	5,019
Working Groups	158,276	95,163
ITTF Hall of Fame	4,984	3,890
Continental Meetings	31,794	94,931
Multi-Sport Games	-	(3,220)
Professional Consultancy	1,159,409	129,746
	2,049,752	998,453

Within the expenses incurred in relation to the ITTF President USD 107,354 (2018: USD 113,486) was paid as an honorarium for the services provided, this figure is also shown within Note 26.

The Multi-Sport Games has been reclassified under Competition expenses (Note 17).

#### 23. Foundation

23. Foundation		
	2019	2018
Human Resources – Salaries & Services Support	283,218	-
Project spending	84,950	-
Other foundation expenses	116,071	-
	484,239	-
24. Equipment expenses		
	2019	2018
Table Tennis Equipment Testing Fees	83,401	171,566
Table Tennis X Equipment Testing Fees	-	3,776
Racket Control expenses	19,219	13,115
Research and Development	24,585	
	127,205	188,457
	· · ·	<u> </u>
25. Olympic & Paralympic Games expenses		
	2019	2018
Olympic Games	16,440	3,500
Youth Olympic Games	1,372	146,261
Paralympic Games	1,549	1,519
	19,361	151,280
26. Human Resources		
20. Human Resources	2019	2018
ITTF Employees (Lausanne)	320,523	539,749
ITTF Employees (Singapore)	1,353,921	786,601
ITTF Employees (North America)	17,028	/00,001
ITTF Foundation Employees	194,564	-
ITTF Service Providers	2,203,694	1,528,452
ITTF President	107,354	113,486
	4,197,084	2,968,288



#### 26. Human Resources (continued)

	2019	2018
Management Team	400,164	404,215
Marketing Department	1,292,386	833,844
Competition Department	616,342	481,797
High Performance & Development Department	498,645	504,244
Member Relations Department	249,573	-
Operations Department	749,404	630,703
Foundation	283,218	-
ITTF President	107,354	113,485
	4,197,084	2,968,288

The amounts shown above include both ITTF employees, and ITTF service providers, and provides a breakdown between the different human resource costs between each of the operating departments within the ITTF.

#### 27. Operating Leases

	2019	2018
Maturity 1 Year	187,774	243,334
Maturity 1-5 Years	150,498	613,078
	338,272	856,412

ITTF has entered into leasing contracts for offices and office equipment. Rental contracts with a notice period longer than 12 months are taken into account when calculating future obligations. ITTF has contracted a lease term that has various lease term between 6 months to 18 months remaining for Lausanne offices. ITTF has 2 year remaining for the Singapore Office space. ITTF Foundation has 13.5 months remaining on an office lease. The rental fee for all office spaces are fixed for the duration of the lease, and not exposed to Consumer Price Index fluctuations.

#### 28. Financial result

Financial result	(91,891)	(44,818)
Currency exchange loss	(91,891)	(104,320)
Currency exchange gain	-	59,503
	2019	2018

#### 29. Guarantee/Pledged assets

As of 31 December 2019, the land and buildings in Lausanne are pledged to the bank to the extent of CHF 2,400,000 (2018: CHF 2,000,000) in guarantee of the credit limit granted. As of December 31, 2019, the credit line is not used.

#### 30. Other information required by law

In 2019, the average number of full-time equivalent employees is more than 50 but less than 200 (2018: less than 50).

#### **31. Subsequent events**

On 16 March 2020, the ITTF postponed several competitions due to the COVID-19 pandemic happening worldwide. The financial impact due to the postponement of several competitions is yet to be determined.

On 24 March 2020, the International Olympic Committee confirmed the postponement of the Tokyo 2020 Olympic Games. The financial impact due to this postponement is yet to be determined.