

2020

ITTF
CONSOLIDATED
FINANCIAL
STATEMENTS

**International Table Tennis Federation (ITTF)
Lausanne**

Statutory Auditor's Report
To the General Meeting
Consolidated Financial Statements
December 31, 2020

Report of the Statutory Auditor to the General Meeting of Shareholders of International Table Tennis Federation (ITTF), Lausanne

Report of the Statutory Auditor on the Consolidated Financial Statements

As statutory auditor, we have audited the consolidated financial statements of International Table Tennis Federation (ITTF), which comprise the balance sheet, the income statement, the cash flow statement and notes for the year ended December 31, 2020. These annual accounts have been subject to an ordinary audit, those of the previous year to an independent audit.

Board of Director's Responsibility

The Board of Directors, represented by the Finance & Audit Committee, is responsible for the preparation of these consolidated financial statements in accordance with the requirements of Swiss law and the federation's articles of association. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors, represented by the Finance & Audit Committee, is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements for the year ended December 31, 2020 comply with Swiss law and the federation's articles of association.

Report on Other Legal Requirements


We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 Code of Obligations (CO) and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a para. 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

MAZARS SA



Michael Ackermann
Licensed Audit Expert
(Auditor in Charge)



Emmanuel Barilier
Licensed Audit Expert

Lausanne, July 19, 2021

Enclosures

- Consolidated financial statements (balance sheet, income statement, cash flow statement and notes)

Consolidated balance sheet at 31 December 2020

(in USD)

	Note	2020	2019
Current Assets			
Cash and cash equivalents	4	6,701,708	2,694,462
Term Deposits	4	-	5,500,000
Trade and other receivables	5	3,149,606	3,030,741
Prepaid expense		951,138	2,223,121
Total Current Assets		10,802,452	13,448,324
Non-Current Assets			
Term Deposit – Museum Fund	4, 6	2,000,000	2,000,000
Total Non-Current Assets		2,000,000	2,000,000
Capital Assets			
Tangible fixed assets	7	4,190,686	3,423,393
Intangible assets	8	703,586	397,398
Total Capital Assets		4,894,272	3,820,791
Total Assets		17,696,724	19,269,115
Current Liabilities			
Trade creditors		2,348,603	1,644,445
Deferred revenues - Olympic funding	9	3,269,868	6,019,868
Deferred income and accrued expense	10	2,418,488	2,379,852
Total current liabilities		8,036,959	10,044,165
Non-Current Liabilities			
ITTF Museum Fund	6	2,000,000	2,000,000
Other committed funds		1,000,000	117,846
Bank loans		113,025	-
Total non-current liabilities		3,113,025	2,117,846
Restricted Funds	11	335,556	181,607
Equity			
Unrestricted funds	11	6,189,812	6,926,895
Currency translation adjustments	11	21,372	(1,398)
Total Equity		6,211,184	6,925,456
Total Liabilities and Equity		17,696,724	19,269,115

**Consolidated statement of income and expenditure for the year ended
31 December 2020**
(in USD)

	Note	2020	2019
Income			
Marketing rights	12	6,659,903	16,148,749
Olympic fund	9	2,750,000	4,250,000
Competitions	13	2,254,231	672,294
High Performance & Development	14	165,416	277,516
Equipment Approval Fees	15	1,440,036	1,676,600
ITTF Foundation		772,229	-
Membership fees		33,900	33,900
Other income	16	693,108	459,348
Total Income		14,768,823	23,518,407
Expenses			
Competitions	17	(6,268,673)	(9,618,763)
Marketing expenses	18	(3,651,211)	(4,172,687)
Administration expenses	19	(3,547,569)	(3,331,586)
High Performance & Development	20	(431,921)	(2,411,253)
Member Relations	21	(243,969)	(1,136,961)
Governance	22	(395,999)	(2,049,752)
Foundation	23	(589,907)	(484,239)
Equipment	24	(195,689)	(127,205)
Olympics & Paralympics	25	(23,585)	(19,361)
Foreign Currency Gains and (Losses)	28	(28,701)	(91,891)
Total Expenses		(15,377,224)	(23,443,698)
Results from operation		(608,401)	74,709
Use of restricted funds		184,464	-
Allocation to restricted funds		(313,146)	(181,142)
Net results for the period		(737,083)	(106,433)

**Consolidated statement of cash flow for the year ended
31 December 2020**
(in USD)

	Note	2020	2019
Cash flows from operating activities			
Net results for the period	11	(737,083)	(106,433)
Adjustments for:			
Amortisation of intangible assets	8	141,313	223,010
Depreciation of plant and equipment	7	100,080	89,098
Allocation to restricted funds		153,949	181,607
Loss on disposal of plant and equipment		-	-
Loss on foreign exchange		28,701	91,891
Changes in working capital:			
Increase in prepayments		1,271,983	(842,074)
Decrease in trade and other receivables	5	(118,865)	262,430
(Decrease)/increase in payables		704,158	(3,892)
(Decrease)/increase in accrued expenses	10	38,636	(200,686)
Decrease in deferred revenues – Olympic funding	9	(2,750,000)	(4,250,000)
Net cash used in operating activities		(1,167,128)	(4,555,049)
Cash flows from investing activities			
Purchase of tangible fixed assets		(867,373)	(43,921)
Purchase of intangible fixed assets		(447,501)	(59,377)
Proceeds from disposal of term deposit	4	5,500,000	4,500,000
Investment/proceeds in/from Museum Fund	6	-	(800,000)
Net cash generated from investing activities		4,185,126	3,596,702
Cash flows from financing activities			
Proceeds from project funding		882,154	117,846
Bank borrowings		113,025	-
Net cash generated from financing activities		995,179	117,846
Net increase/(decrease) in cash and equivalents		4,013,177	(840,501)
Cash and cash equivalents as at 1 January		2,694,462	3,606,452
Effect of foreign exchange rate changes		(5,931)	(71,489)
Cash and cash equivalents as at 31 December		6,701,708	2,694,462

Notes to the consolidated financial statements 2020

1. Activity

The International Table Tennis Federation (ITTF), domiciled in Lausanne, Switzerland, is an international non-governmental not-for-profit organisation in the form of an association with the status of a legal person. The objectives of the Federation are:

- a) to develop the spirit of friendship and mutual assistance among affiliated table tennis associations and players;
- b) to regulate relations between affiliated table tennis associations and between table tennis associations and other organizations;
- c) to seek continual improvement in the technical standard of table tennis and in the extent of participation in the sport throughout the world;
- d) to foster friendly sporting competition and to eliminate unfair and unsporting practices;
- e) to establish and maintain the Laws of Table Tennis and the Regulations for international Competitions;
- f) to publish the standard text of the Rules, consisting of the Constitution, the Laws and the Regulations;
- g) to encourage the publication of the Rules in other languages and to check the accuracy of such publications;
- h) to promote and to supervise World and Olympic title competitions; and
- i) to employ the funds of the ITTF as may be expedient in the interests of international table tennis;
- j) to endeavor to increase participation at all levels, to enhance the popularity of the sport, to develop new sources of revenue and to manage the sport through a systematic planning process;
- k) to encourage players, coaches and officials to present the sport positively in the best ways so as to enhance its image;
- l) to encourage and to support the promotion of women in sport at all levels and to ensure significant representation of women in ITTF Committees, Commissions and Working Groups.

In addition to the activities of the ITTF in Lausanne, these consolidated financial statements include the activities of International Table Tennis Federation Asia-Pacific Ltd, Singapore (ITTF Singapore), International Table Tennis Federation North America, Canada (ITTF North America), ITTF Foundation, Germany and World Table Tennis Pte Ltd, Singapore (WTT).

2. Summary of significant accounting policies

2.1 Basis of accounting

The financial statements of ITTF are presented in accordance with the Swiss Code of Obligations (title 32 of the Swiss Code of Obligations deals with the commercial accounting and financial reporting) and the significant accounting policies described below, which have been consistently applied to the years presented, unless otherwise stated. The financial statements are prepared under the historical cost convention.

Transactions and balances among the consolidated organisations have been eliminated.

These consolidated financial statements will be approved by the Audit & Finance Committee of ITTF on 19 July 2021 in representation of the ITTF Board of Directors.

The amounts shown in these consolidated financial statements are presented in US dollars, in view of the international nature of the ITTF's operations and due to the majority of its revenues being earned in that currency.

Change in presentation

During 2020, equipment staff's expenses have been reclassified from administrative expenses to equipment expenses. The relative expenses in relation to this area from 2019, have not been adjusted, but a disclosure is mentioned within the relative notes, which assists for comparative purposes.

2.2 Basis of consolidation

Name	Country of incorporation	Consolidation Method	Ownership	
			31 December 2020	31 December 2019
International Table Tennis Federation	Switzerland	Fully consolidated	Ultimate parent company	
International Table Tennis Federation Asia-Pacific Ltd	Singapore	Fully consolidated	100%	100%
International Table Tennis Federation – North America	Canada	Fully consolidated	100%	100%
ITTF Foundation	Germany	Fully consolidated	100%	100%
World Table Tennis Pte Ltd	Singapore	Fully consolidated	100%	100%

The consolidated financial statements of the group incorporate the financial statements of the ITTF, and the entities controlled by the ITTF.

Control is achieved where ITTF has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. This is the case where ITTF holds more than 50% of the voting rights. The entities included in this consolidation are shown in the table above.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date control ceases. Where necessary, adjustments are made to the financial statements of the subsidiaries to bring the accounting policies used into line with those used by the group.

The book value of investments has been eliminated against the share in the net assets of the companies, valued at the time of the acquisition or creation. The purchase method of accounting is used to account for the acquisition or creation of subsidiaries by the group. All inter-company balances and transactions, as well as any unrealised gains and losses arising from transactions between group companies, are eliminated when preparing the consolidated financial statements.

2.3 Foreign currencies

The Federation's consolidated financial statements are presented in US dollars, which is the main currency used by the organization. For each entity, the Federation determines the functional currency and items included in the financial statements of each entity are measured using that functional currency.

i) Transactions and balances

Transactions in foreign currencies are initially recorded by the Federation's entities at their respective functional currency at a fixed exchange rate adjusted on a yearly basis. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions.

ii) Translation

On consolidation, the assets and liabilities of foreign operations are translated into USD at the rate of exchange prevailing at the reporting date and their income statement is translated at the yearly average rate. The exchange differences arising on translation for consolidation are recognised as equity.

The main exchange rates used are as follows:

1 USD against:	2020		2019	
	Average	Year-end	Average	Year-end
SGD	1.3791	1.3220	1.3565	1.3447
CHF	0.9386	0.8846	1.0065	1.0333
CAD	1.3408	1.2752	1.3263	1.3271
EUR	0.8768	0.8181	0.8959	0.8906

2.4 Revenue recognition

Marketing rights

The marketing income relates to funds received through sponsorship, television & data rights, advertising income, and income generated through the intangible asset Table Tennis X.

These rights are recognised on the successful completion of the respective competition. Instalments received by the ITTF prior to this date are deferred as they may be repayable, in whole or in part, to the sponsors or television networks at any time up to the completion of the event. Interests earned on the instalments received are of the benefit of ITTF and are recorded as interest income.

Olympic fund

The Federation's policy is to release the Olympic revenue, as previously approved by the General Meeting as part of the budgeting process. The funds are to be released over the four-year period and in accordance with the ITTF's planned efforts in developing Table Tennis. The amount released during 2020 equated to 16% (2019: 25%) of the total fund received following the Rio 2016 Olympic Games, leaving 19% remaining to be released in 2021 due to the postponement of the Tokyo Olympic Games.

Due to the postponement of the Tokyo 2020 Olympic Games until 2021, a prudent decision was made to ensure a suitable amount of funds were carried over to 2021, due to the uncertainty of the COVID-19 global pandemic. This means that the funds had to stretch out to five years, rather than the initial four year expected period.

Competition income

The competition income is in relation to fees received on behalf of local organising committees, in relation to entry and participation fees. Competition income also relates to sanction fees for local organisers to host ITTF competitions. In addition, the WTT Macao event was managed through World Table Tennis Pte Ltd, therefore non-marketing related incomes generated from this event are also recognised as competition income. Those incomes are recognized when the respective competition takes place.

High Performance & Development income

The income derived through High Performance & Development is primarily through external sources, such as Olympic Solidarity, and other grants in relation to sport development. Income is also generated through some educational means.

Equipment Approval Fees income

Income is generated through the approval process for equipment to be certified as meeting the technical standards set by the ITTF, and therefore approving the equipment to be used during ITTF competitions. The corresponding revenue is recognized over the period covered by the certification granted to equipment distributors.

2.5 Tangible & intangible fixed assets

Tangible and intangible fixed assets are stated at acquisition cost less accumulated depreciation/amortisation and any accumulated impairment losses. Assets with finite useful lives are depreciated/amortised on a straight-line basis over their estimated useful lives and assessed for impairment whenever there is an indication that the assets may be impaired. Intangible assets with indefinite useful lives are not amortised but are tested for impairment annually. When assets are retired or otherwise disposed of, the cost of the asset and the related accumulated depreciation/amortisation are removed from the accounts. Any profit or loss on disposal of fixed assets is reflected in the statement of income for the period.

Depreciation and amortization are calculated on the basis of the cost of the assets and on their estimated useful lives and is provided as follows:

Tangible fixed assets

Furniture	33.3% straight-line basis
Equipment & Computers	33.3% straight-line basis
Office Renovation	33.3% straight-line basis
Equipment Laboratory	20% straight-line basis
Museum Collection	not depreciated

Intangible fixed assets

IT & Software	20-33.3% straight-line basis
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Since 2019, the Building has not been depreciated, as the asset is deemed an investment property as the organisation is not utilising it, and because the third-party evaluation stated the estimated value of the property is greater than the current book value, no further depreciation took place.

3. Financial risk management

The Federation's financial instruments consist of cash, fixed term deposits, accounts receivable and accounts payable. The carrying values of these financial instruments approximate their fair value. Unless otherwise noted, it is management's opinion that the Federation is not exposed to significant interest, currency or credit risks arising from these financial instruments.

Most of the Federation's financial instruments (cash at bank and financial assets) are nominated in USD.

3.1 General note in connection with COVID-19

In March 2020, the World Health Organization designated a new coronavirus disease (COVID-19) as a global pandemic. In response, governments around the world have implemented various public health and social measures aimed to slow the transmission of the virus, including orders to stay at or work from home, closure of non-essential businesses, cancellation of events and limitations on domestic and international travel. These measures have had a significant impact on global markets leading to economic fallout and uncertainty.

The ITTF has assessed the consequences of the COVID-19 pandemic on the financial statements as at 31 December 2020, especially considering the impacts on key judgements and significant estimates.

3.2 Short time work contributions

In the financial year 2020, ITTF received short time work contributions in accordance with the COVID-19 ordinance for unemployment insurance dated 20 March 2020 and subsequently amended. These contributions received from Switzerland, Germany and Singapore Governments, and were offset with the personnel expenses in the income statement for the year ended 31 December 2020. The amount of these contributions reached an amount of USD 337,270.21.

3.3 COVID-19 Loan

In order to secure liquidity needs, ITTF has taken out a guaranteed COVID-19 loan for a total of CHF 0.5 million. The interest rate is 0.0% for up to CHF 500,000. The interest rate conditions can be adjusted to market developments on 31 March each year, for the first time on 31 March 2021, in accordance with the requirements of the Federal Department of Finance.

ITTF expects to repay the COVID-19 loan by the maturity date – maximum 8 years, or as exchange rates become more favourable.

During the term of the COVID-19 loan, ITTF may not distribute dividends or directors' fees, or repay capital contributions. In addition, further restrictions apply to the granting and repayment of loans to group entities and owners. During the validity of the Ordinance, investments in fixed assets that were not replacement assets are not allowed.

In accordance with the provisions on loss of capital and/or over-indebtedness in accordance with Art. 725 OR, the COVID-19 loan guaranteed up to CHF 500,000 is not considered as foreign capital (Art. 24 of the law on joint and several guarantees linked to COVID-19).

4. Cash, Cash Equivalents and term deposits

	2020	2019
Current accounts with banks	6,690,115	2,636,478
Foundation Deposit	-	56,141
Petty Cash	11,593	1,842
	6,701,708	2,694,462
Term deposits		
Current	-	5,500,000
Non-current	2,000,000	2,000,000
	2,000,000	7,500,000

The non-current term deposit asset corresponds to the amount of funds which have been received, as an Equity Guarantee liability from the Shanghai Municipal Education Commission and the Chinese Table Tennis Association in relation to the ITTF Museum. Further details are available under Note 6 below.

The cash, cash equivalents and term deposits are held within the following currencies:

	2020	2019
United States Dollars	7,705,087	9,107,781
Swiss Francs	106,171	445,973
Euros	552,320	574,490
Singapore Dollars	245,780	36,947
Canadian Dollars	92,350	29,271
	8,701,708	10,194,462

5. Trade and other receivables

	2020	2019
Accounts receivable - third parties	3,791,495	3,642,644
Accounts receivable - related parties	(700,640)	(507,270)
Accounts receivable	3,090,856	3,135,374
Accrued income	82,460	104,076
Bad debt allowance	(23,709)	(208,709)
Accounts receivable, net	3,149,606	3,030,741

6. ITTF Museum Equity Guarantee and Term Deposit Fund

An agreement was signed in August 2014 with the Shanghai Municipal Education Commission and the Chinese Table Tennis Association. According to this agreement, a new ITTF Museum opened in Shanghai and is run by the local authorities. ITTF relocated its collection to this new Museum and receives an equity guarantee amounting to USD 2 million split over a 5-year period (from 2014 to 2018). According to the agreement, the amount received is to be maintained in a dedicated bank account until the end of the period. The cumulated amount received for the years 2015 to 2018 (USD 2.0 million) was therefore recognized as a non-current term deposit, whereas a corresponding amount, as per the agreement, is recognised as liability as the criteria to recognize revenue are not met.

7. Tangible Fixed Assets

	2020	2019
Land and building (Renens)	2,742,326	2,742,326
Furniture	19,495	34,059
Equipment & Computers	68,209	75,246
Foundation Table Tennis Equipment	556,391	-
Office Renovations	45,339	62,015
Right-of-use Assets	249,179	-
Museum Collection	509,747	509,747
	4,190,686	3,423,393

Depreciation incurred during the period

	2020	2019
Depreciation – Furniture and equipment	19,441	20,073
Depreciation – Equipment & Computers	46,264	33,649
Depreciation – Office Renovations	34,375	35,375
Depreciation – Museum Collection	-	-
	100,080	89,098

8. Intangible Assets

	2020	2019
Internally generated (TTX)	-	205,457
Mobile Application	-	-
IT Software	703,586	135,690
WTT Brand Development	-	56,250
	703,586	397,398

Amortisation incurred during the period

	2020	2019
Amortisation – Internally generated (TTX)	-	21,822
Amortisation – Mobile Application	-	92,149
Amortisation – IT Software	141,313	109,040
	141,313	223,010

The internally generated intangible asset was developed during the years 2016 and 2017 and relates to Table Tennis X, a new discipline of Table Tennis game. As part of the internal transfer of the trademark from ITTF Asia Pacific Ltd to ITTF, the value of the intangible asset was written off, and offset against a deferred liability received as a prepayment.

The IT Software is the continued development of Table Tennis specific software that support the management and implementation of competitions. This includes entries management, results system and ranking engine.

As several aspects of the software are already in operation, the amortization has been recorded based on the date of each payment. The expected useful life is between three-to-five years, dependent upon the specific type of software development.

The WTT Brand Development was initially capitalised during 2019, however has been fully expensed during 2020 and disclosed within the Administration Expenses under Professional Services.

9. Deferred revenues – Olympic funding

	2020	2019
Olympic funding at the beginning of the year	6,019,868	10,269,868
Used in year	(2,750,000)	(4,250,000)
Olympic funding at the end of the year	3,269,868	6,019,868

10. Deferred income and accrued expenses

	2020	2019
Deferred income & advance equipment approvals	1,589,077	1,343,078
Accrued expenses	829,411	1,036,774
	2,418,488	2,379,852

There is no deferred income (2019: USD 258,575) of licensing revenues from Table Tennis X in 2020, following the transfer of the trademark from ITTF Asia Pacific Ltd to ITTF.

11. Restricted Funds and Equity

	2020	2019
Restricted funds at the beginning of the year	181,142	-
Allocation to funds	313,146	181,142
Use of funds	(184,464)	-
Cumulative translation adjustment	25,732	-
Restricted funds at the end of the year	335,556	181,142

	2020	2019
Unrestricted funds at the beginning of the year	6,926,895	7,033,327
Net results for the period	(737,083)	(106,433)
Unrestricted funds at the end of the year	6,189,812	6,926,895
Cumulative translation adjustment	21,372	(1,398)
Equity (audited figures)	6,211,184	6,925,496

12. Marketing rights income

	2020	2019
Sponsorship income	3,112,361	9,047,389
Television & Data Rights	2,838,596	6,340,668
Advertising income	276,423	418,090
Social Media income	180,397	294,112
TTX Project	252,126	28,481
Strategic Investments	-	20,000
	6,659,903	16,148,749

In 2016, a termination agreement between ITTF and TMS International included income guarantees through contracts entered into by TMS International for various marketing rights through to 2020, and some selected rights until 2024. The termination agreement stated that ITTF should receive USD 11.55m during 2020 through the marketing rights contracted by TMS International. ITTF paid a 15% commission based on this amount of expected income. However, the amount of income received by the ITTF during 2020 was USD 4m. The commission payment was made in advance in 2017 and was fully expensed during that year due to uncertainties of incomes being guaranteed.

13. Competitions income

	2020	2019
World Title events	-	21,895
ITTF World Tour	13,531	52,241
ITTF Challenge	16,038	226,119
Para Table Tennis	19,098	181,587
World Veterans Tour	26,558	121,290
Multisport Games	3,413	66,661
Other Competitions	2,175,593	2,500
	2,254,231	672,294

Other competitions include event hosting rights for WTT Macao, the first WTT promotional event held in 2020.

14. High Performance & Development income

	2020	2019
Grants	11,900	40,000
Education	2,596	30,738
Olympic Solidarity	52,929	106,092
Other Income	97,991	110,686
	165,416	277,516

15. Equipment Approval Fees

	2020	2019
Balls	262,400	317,240
Racket Coverings	676,235	703,370
Tables	251,200	268,800
Nets	23,040	25,440
Sports Flooring	52,800	52,800
Equipment Testing Fees	174,361	304,950
Fines	-	4,000
	1,440,036	1,676,600

16. Other income

	2020	2019
Merchandise	346	13,240
Publications	-	80
URC Exam Fees	27,548	276
Rental income	152,938	127,501
Other income	438,501	129,585
Interest	23,775	138,666
Museum	50,000	50,000
	693,108	459,348

17. Competitions expenses

	2020	2019
World Title events	2,285,258	3,637,079
ITTF World Tour	988,620	3,895,192
ITTF Challenge	176,422	802,350
ITTF World Junior Circuit	21,270	157,635
Para Table Tennis Competitions	11,566	36,375
Continental Competitions	97,944	169,313
Veterans Competitions	316	131,564
Multi-Sport Games	15,141	66,233
ITTF Rankings	2,213	5,379
Other Competitions	2,082,198	-
Human Resources – Salaries & Services	550,026	616,342
Human Resources – Expenses	37,699	101,302
	6,268,673	9,618,763

World Title events includes an amount of USD 1.39m which was provided as a prepayment to the Korean Table Tennis Association, who were due to host the 2020 World Table Tennis Championships, following the cancellation of the event, no funds have been refunded, in a prudent approach, it was decided to expense the full amount in 2020.

Other competitions include the event implementation costs of WTT Macao held in 2020.

18. Marketing expenses

	2020	2019
Commissions - Internal	250,552	484,350
Commissions - External	31,819	335,866
Marketing expenses	1,117,868	599,416
Media expenses	711,928	471,816
Sponsorship expenses	86,775	234,321
Marketing Events	859	151,929
Marketing Agreements	93,295	150,673
TTX Project	23,539	231,348
Human Resources – Salaries & Services	1,249,329	1,292,386
Human Resources – Expenses	85,247	220,584
	3,651,211	4,172,687

19. Administration expenses

	2020	2019
Lausanne Office	79,468	188,767
Singapore Office	214,912	188,293
North America Office	24,906	20,463
Cologne Office	32,477	21,121
Foundation Office	42,497	66,824
Home Offices	22,624	30,883
Depreciation & amortization	254,687	312,108
Chateau Expenses	16,754	-
Staff Meetings	73	811
Professional Services	587,375	416,643
Websites	185,057	166,476
Technology & Software	160,332	72,792
Publications	-	898
Intellectual Property	49,560	24,140
Anti-Doping	130,842	153,065
Postage & Couriers	10,578	69,870
Bank Fees & Charges	18,326	24,359
Other Expenses	240,280	70,704
Human Resources – Professional Development	106,733	87,780
Human Resources – Salaries & Services	1,225,312	1,149,567
Human Resources – Expenses	144,776	266,062
	3,547,569	3,331,586

Bad & Doubtful Debts totaled USD 48,004 (2019: USD 53,470) and is presented within Other Expenses.

20. High Performance & Development expenses

	2020	2019
High Performance & Development Activities	45,213	1,741,405
Education	15,473	56,797
Human Resources – Salaries & Services	350,820	498,645
Human Resources – Expenses	20,415	114,406
	431,921	2,411,253

High Performance & Development Activities which took place during the calendar year of 2020, also included the USD 295,589 of funding which was carried over from the prior year. Therefore, the total investment into High Performance & Development Activities was USD 340,802.

21. Member Relations

	2020	2019
Member Relations Agreements	112,622	880,436
Human Resources – Salaries & Services	124,359	249,573
Human Resources – Expenses	6,988	6,952
	243,969	1,136,961

22. Governance expenses

	2020	2019
AGM & BoD	74,704	66,186
Executive Committee	91,143	297,142
ITTF President	58,426	191,417
Commissions & Committees	24,550	134,775
Affiliation Fees	5,433	5,769
Working Groups	3,810	158,276
ITTF Hall of Fame	-	4,984
Continental Meetings	26,006	31,794
Multi-Sport Games	-	-
Professional Consultancy	111,927	1,159,409
	395,999	2,049,752

Within the expenses incurred in relation to the ITTF President USD 43,690 (2019: USD 107,354) was paid as an honorarium for the services provided, this figure is also shown within Note 26.

23. Foundation

	2020	2019
Human Resources – Salaries & Services Support	278,563	283,218
Project spending	285,656	84,950
Other foundation expenses	25,688	116,071
	589,907	484,239

24. Equipment expenses

	2020	2019
Table Tennis Equipment Testing Fees	86,371	83,401
Table Tennis X Equipment Testing Fees	2,707	-
Racket Control expenses	-	19,219
Research and Development	3,243	24,585
Human Resources – Salaries & Services	99,671	-
Human Resources – Expenses	3,697	-
	195,689	127,205

25. Olympic & Paralympic Games expenses

	2020	2019
Olympic Games	16,373	16,440
Youth Olympic Games	-	1,372
Paralympic Games	7,212	1,549
	23,585	19,361

26. Human Resources

	2020	2019
ITTF Employees (Lausanne)	172,547	320,523
ITTF Employees (Singapore)	1,513,526	1,353,921
ITTF Employees (North America)	53,023	17,028
ITTF Foundation Employees	285,838	194,564
World Table Tennis Employees	574,949	-
ITTF Service Providers	1,193,136	2,203,694
World Table Tennis Service Providers	85,059	-
ITTF President	43,690	107,354
	3,921,769	4,197,084

	2020	2019
Administration Department	1,225,312	1,149,567
Marketing Department	1,249,329	1,292,386
Competition Department	550,026	616,342
High Performance & Development Department	350,820	498,645
Member Relations Department	124,359	249,573
Equipment Department	99,671	-
Foundation	278,563	283,218
ITTF President	43,690	107,354
	3,921,769	4,197,084

The amounts shown above include both employees, and service providers, and provides a breakdown between the different human resource costs between each of the operating departments across the ITTF.

27. Operating Leases

	2020	2019
Maturity 1 Year	367,985	187,774
Maturity 1-5 Years	21,581	150,498
	389,566	338,272

ITTF has entered into leasing contracts for offices and office equipment. Rental contracts with a notice period longer than 12 months are taken into account when calculating future obligations. ITTF has contracted a lease term that has various lease term between 6 months to 18 months remaining for Lausanne offices. ITTF Asia Pacific Ltd has close to one year remaining for the Singapore Office space. ITTF Foundation has 14 months remaining on an office lease. The rental fee for all office spaces are fixed for the duration of the lease, and not exposed to Consumer Price Index fluctuations.

28. Financial result

	2020	2019
Currency exchange gain	-	-
Currency exchange loss	(28,701)	(91,891)
Financial result	(28,701)	(91,891)

29. Guarantee/Pledged assets

As of 31 December 2020, the land and buildings in Lausanne are pledged to the bank to the extent of CHF 2,400,000 (2019: CHF 2,400,000) in guarantee of the credit limit granted. As of 31 December 2020, the credit line is not used.

30. Other information required by law

In 2019 and 2020, the average number of full-time equivalent employees is more than 50 but less than 200.